

There are ALWAYS ways to cut costs with your cleaning service!

Concerned you may be paying too much to your cleaning firm? Here are the top 4 tips to sanity check your costs;

- Window Cleaning - this is easy. Halve your costs in a stroke by halving the frequency of cleans. A lot of companies now go for 8 or 12 weekly, even 17 weekly cleaning. If you've got a prominent glass reception in a busy street, then keep that part frequently, but there's no reason to keep the rest of your glass at the same frequency.
- Reduce the Cleaning Spec - Do you really need to pay for carpets to be vacuumed every day? How about Meeting Rooms and Reception Daily and everything else once a week? The only things that usually need doing daily are Reception, Meeting Rooms, and Toilets, and bins emptied.
- Another area to focus on savings is crockery and cutlery. If you have more than 20 items per night, a dishwasher will save money over a year. A lot of companies expect staff now to clean their own dishes.
- Insist your cleaning company use green, self-diluting products (much less expensive) and recycle spray containers.
- Cleaner's Productivity - Check your cleaning hours against your square footage. For premises over 5,000 sq ft, you should be paying for approx 2,500 sq ft of cleaning per man hour. If you're paying for only 2,000 sq ft per man hour, you're probably paying too much. If you're paying for 3,000 sq ft of cleaning per man hour, you're doing well. Check also the hourly rate. It should be £8-9 per hr for premises over 10,000 sq ft, and £9-11 for premises under 10,000 sq ft.

Review Your Extras - Hygiene Units -, cancel them and renegotiate - never pay more than £100 per unit per annum. If more than one unit, never pay more than £75. The pricing is super-elastic! Waste management - recycle as much as possible to reduce landfill tax - recycled waste costs less. Hand drying - paper towels vary enormously in price. No need to go too cheap, but avoid extortionate 3 ply white paper towels.



For more information, or for a fresh quote to compare against your current service and more free advice, call Spotless on 0208 8855 909 or email customerservice@spotlessclean.co.uk

